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Best's Key Rating Guide Presentation Report

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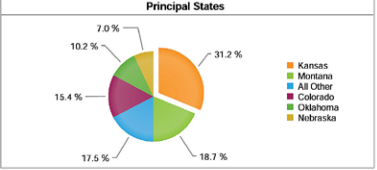
| | |
|---|--|
| Company: Your Agency Name Address: Your Address Your City, NJ 00000 | Contact: Your Name Title: Your Title Phone: Your Phone Email: Youemail@anywhere.com |
|---|--|

000000 Mutual Insurance Company

| Company Information | | | |
|---|---------------|--|---------------------|
| AMB #: 000000 | NAIC #: 00000 | FEIN: 000000000 | Domicile: Wisconsin |
| Address and Phone: 123 Main Street Boston, MA 02117 123-456-7890 US | | Organization Type: Mutual Marketing Type: Direct Response | |
| Year Commenced Business: 1908 Top Officer: Jane Doe, Chairman, President & CEO | | Specialty Lines: Multiple Lines Parent AMBA-Name: 000000 - Sample Group, Inc. Ultimate Parent AMBA-Name: 000000 - Sample Group Holding Company, Inc. | |

| <table border="1" style="width: 100%; border-collapse: collapse; font-size: x-small;"> <thead> <tr> <th colspan="3" style="text-align: center;">Best's Credit Ratings</th> </tr> </thead> <tbody> <tr> <td>Best's Financial Strength Rating: A (11/29/2017)</td> <td>Outlook: Stable</td> <td></td> </tr> <tr> <td>Best's Long-Term Issuer Credit Rating: a (11/29/2017)</td> <td>Outlook: Stable</td> <td></td> </tr> <tr> <td colspan="3">Financial Size Category: VIII (\$100 Million to \$250 Million)</td> </tr> </tbody> </table> | Best's Credit Ratings | | | Best's Financial Strength Rating: A (11/29/2017) | Outlook: Stable | | Best's Long-Term Issuer Credit Rating: a (11/29/2017) | Outlook: Stable | | Financial Size Category: VIII (\$100 Million to \$250 Million) | | | <table border="1" style="width: 100%; border-collapse: collapse; font-size: x-small;"> <thead> <tr> <th colspan="3" style="text-align: center;">Best's Rating History</th> </tr> </thead> <tbody> <tr> <th>Rating Date</th> <th>BEST'S FSR</th> <th>BEST'S ICR</th> </tr> <tr> <td>11/29/2018</td> <td>A- (Excellent)</td> <td>a- (Excellent)</td> </tr> <tr> <td>12/01/2017</td> <td>A- (Excellent)</td> <td>a- (Excellent)</td> </tr> <tr> <td>10/01/2016</td> <td>A- (Excellent)</td> <td>a- (Excellent)</td> </tr> <tr> <td>06/17/2014</td> <td>A- (Excellent)</td> <td>a- (Excellent)</td> </tr> <tr> <td>05/22/2014</td> <td>A- (Excellent)</td> <td>a- (Excellent)</td> </tr> </tbody> </table> | Best's Rating History | | | Rating Date | BEST'S FSR | BEST'S ICR | 11/29/2018 | A- (Excellent) | a- (Excellent) | 12/01/2017 | A- (Excellent) | a- (Excellent) | 10/01/2016 | A- (Excellent) | a- (Excellent) | 06/17/2014 | A- (Excellent) | a- (Excellent) | 05/22/2014 | A- (Excellent) | a- (Excellent) |
|---|-----------------------|----------------|--|--|-----------------|--|---|-----------------|--|--|--|--|--|-----------------------|--|--|-------------|------------|------------|------------|----------------|----------------|------------|----------------|----------------|------------|----------------|----------------|------------|----------------|----------------|------------|----------------|----------------|
| Best's Credit Ratings | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Best's Financial Strength Rating: A (11/29/2017) | Outlook: Stable | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Best's Long-Term Issuer Credit Rating: a (11/29/2017) | Outlook: Stable | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 11/29/2018 | A- (Excellent) | a- (Excellent) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| States Licensed | |
|---|--|
| States & Territories Licensed: CO, IA, ID, KS, MN, MO, MT, ND, NE, NM, OK, OR, SD, WA, WY | |
| Licensed for Reinsurance: None | |
| Approved for Reinsurance: None | |
| Reinsurance (Other): None | |
| Surplus Lines Writer: None | |
| Authorized under the Risk Retention Act: None | |
| Qualified or Accredited Reinsurer: None | |

| <table border="1" style="width: 100%; border-collapse: collapse; font-size: x-small;"> <thead> <tr> <th colspan="2" style="text-align: center;">Principal States</th> </tr> </thead> <tbody> <tr> <th>States or Territories</th> <th>%</th> </tr> <tr> <td>Kansas</td> <td>31.2</td> </tr> <tr> <td>Montana</td> <td>18.7</td> </tr> <tr> <td>All Other</td> <td>17.5</td> </tr> <tr> <td>Colorado</td> <td>15.4</td> </tr> <tr> <td>Oklahoma</td> <td>10.2</td> </tr> <tr> <td>Nebraska</td> <td>7.0</td> </tr> </tbody> </table> | Principal States | | States or Territories | % | Kansas | 31.2 | Montana | 18.7 | All Other | 17.5 | Colorado | 15.4 | Oklahoma | 10.2 | Nebraska | 7.0 |  |
|--|------------------|--|-----------------------|---|--------|------|---------|------|-----------|------|----------|------|----------|------|----------|-----|---|
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| Montana | 18.7 | | | | | | | | | | | | | | | | |
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| Oklahoma | 10.2 | | | | | | | | | | | | | | | | |
| Nebraska | 7.0 | | | | | | | | | | | | | | | | |

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