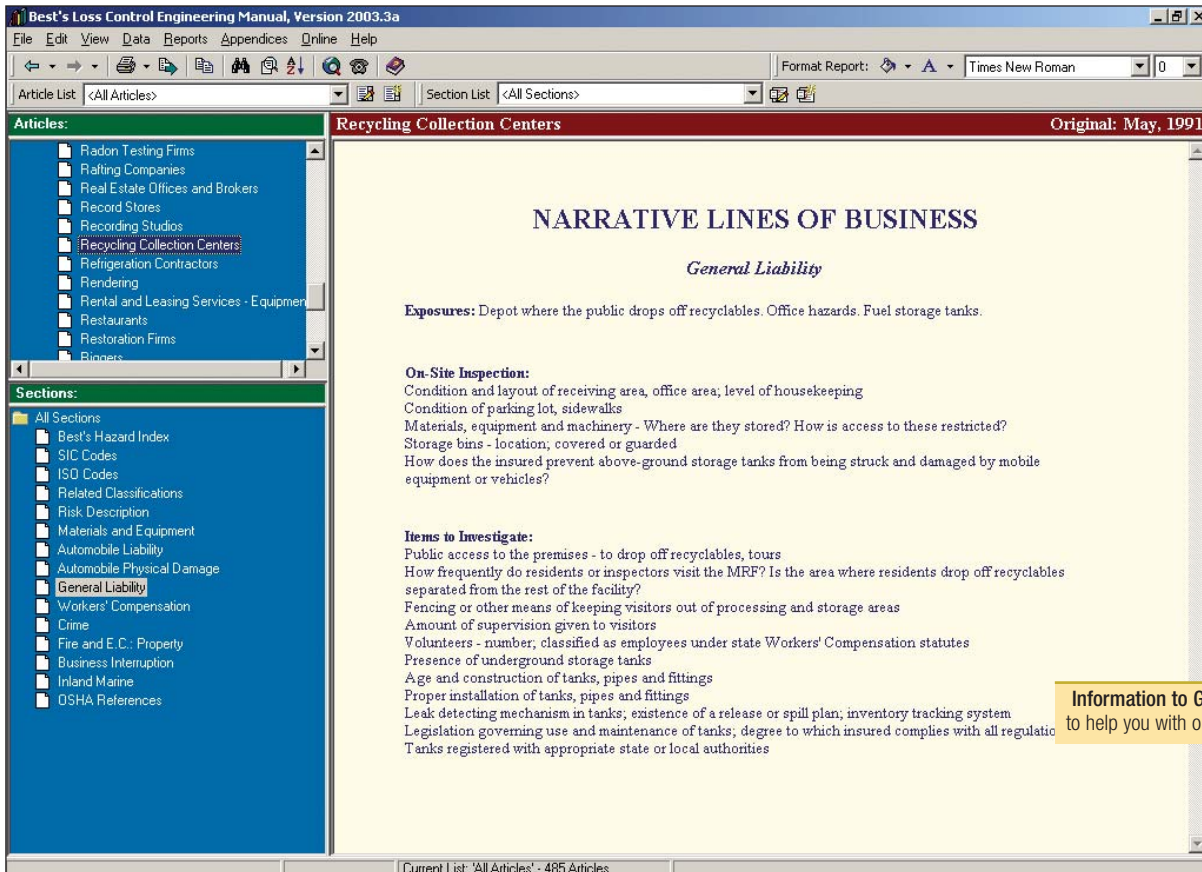


# Best's Loss Control Engineering Manual (Database)

Keep risks and liabilities to a minimum with this powerful CD-ROM research tool.

This product is the all-inclusive CD-ROM reference risk managers rely on for detailed inspections. With on-site inspection checklists and risk descriptions for more than 480 classifications, *Best's Loss Control Engineering Manual* is an indispensable resource for mitigating risk and reducing loss.



## Features and benefits

Get complete coverage of these important factors for each classification, including:

- Best's Hazard Index quantifies the degree of exposure to loss in different lines of insurance.
- Risk Description presents a concise yet thorough overview of the industry.
- Descriptions of Exposures and Controls explains factors that may affect losses in each line of insurance.
- Standard Industry Classifications (SIC) and Organization for Standardization (ISO) codes provide reference to standard industry profiles.
- OSHA standards relevant to each specific risk for assessing compliance with current regulations.
- Comprehensive on-site checklists.

The CD-ROM allows users to manage vast amounts of information:

- Search by keyword, category, or ISO or SIC code.
- Access extensive online help.
- Print field inspection checklists to take on site or view them from a laptop.

This product is also available as a fully integrated component of Silver Plume's Electronic Library Service. For more information, call them at (800) 677-4442 and ask for Sales.

Training and up-to-the-minute technical support are available.

## Who uses this product

- Brokers
- Claims Personnel
- Loss Control Engineers
- Risk Managers

## What you can do

- Assess on-site risks
- Analyze commercial facilities and work areas
- Prevent losses
- Manage risks

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**Understand Risk:** Best's Hazard Index quantifies the degree of exposure to loss in different lines of insurance.

Line	Best's Hazard Index	Underwriting Comments
Automobile Liability	2	
General Liability	2	
Product Liability and Completed Operations	5	Insureds that sell dangerous items or goods intended for adult use face increased risk.
Cyber Liability	7	Consumer privacy will be the most serious concern.
Workers' Compensation	4	
Crime	2	
Fire and E.C.: Property	4	Higher if the insured has its own warehouse.
Business Interruption	5	Loss during peak season could prove to be financially devastating.
Inland Marine	5	

Low 1-3, Medium 4-6, High 7-9, Very High 10

SIC Code	Description
5963	Direct Selling Establishments
5999	Miscellaneous Retail Stores, NEC

**NOTE:** A.M. Best no longer sells the full print edition of *Best's Loss Control Engineering Manual*. Look for an online version in 2004.

Current print subscribers can call A.M. Best at (908) 439-2200, ext. 5742 to order supplemental updates.

## Publication

**First Published:** 1968

**Publication Cycle:** Three releases per year

**Platforms:** Windows 2000; Windows 98; Windows NT; Windows XP

**Export to:** Ascii, Comma Delimited, Excel, Fixed Field, HTML

## Pricing



**Regular Service:** \$510 (Includes one-year subscription to *Best's Review*).

**Shipping & Handling (U.S.):** \$29.95

**Phone orders:** (908) 439-2200, ext. 5742 (Customer Service)



**Multi-seat inquiries, including enterprise-wide access:** (908) 439-2200, ext. 5311 (Corporate Sales)

**ISSN:** 1520-3417



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