

BEST'S REVIEW®

Top U.S. Life/Health Insurers

U.S. Life/Health – 2019 Total Life Issued

Ranked by 2019 total life business issued.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Total Life Issued	% Change
1	2	Lincoln Finl Group	070351	\$278,259,336	55.3
2	19	Hartford Life & Accident Ins Co	007285	192,117,590	262.3
3	1	Prudential of America Group	070189	168,812,496	-29.2
4	3	Northwestern Mutual Group	069515	160,533,931	0.9
5	21	Metropolitan Life & Affiliated Cos	070192	132,177,622	191.9
6	6	Unum Ins Group	069743	110,135,113	-2.7
7	4	New York Life Group	069714	108,413,317	-18.0
8	7	Principal Finl Group Inc.	020516	104,649,752	8.8
9	5	Securian Finl Ins Group	069565	94,842,760	-22.6
10	11	State Farm Life Group	070126	91,511,017	14.7
11	8	Massachusetts Mutual Life Group	069702	89,922,323	5.0
12	10	AIG Life & Retirement Group	070342	89,795,161	9.1
13	9	Primerica Group	070183	83,350,029	-1.6
14	14	Voya Finl Group	070153	76,078,826	19.6
15	17	Cigna Life Group	070173	74,583,359	23.2
16	12	Guardian Life Group	069685	73,210,774	4.6
17	13	Mutual of Omaha Group	070203	66,031,208	-3.5
18	20	Meiji Yasuda US Life Group	070499	60,276,873	18.3
19	18	Legal & Gen America Group	069539	57,360,927	-2.0
20	16	Protective Life Group	069728	46,896,267	-24.1
21	24	Pacific Life Group	069720	45,851,826	10.9
22	15	Sun Life Finl Group	069740	43,819,583	-29.4
23	27	Natl Life Group	069953	42,477,801	33.7
24	22	Aegon USA Group	069707	41,115,691	-7.6
25	25	Globe Life Group	070443	37,499,717	-5.1
Top 25 Insurers				\$2,369,723,299	11.0
Total U.S. Life/Health Industry				\$3,141,587,375	8.5

Source: BESTLINK — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Total Life In Force

Ranked by 2019 total life business in force.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Total Life In Force	% Change
1	2	Metropolitan Life & Affiliated Cos	070192	\$4,521,008,780	3.1
2	1	Prudential of America Group	070189	4,366,003,669	-0.6
3	3	Great-West Life Group	070366	3,288,617,663	1.4
4	4	Lincoln Finl Group	070351	2,160,596,472	4.4
5	5	RGA Group	069611	1,956,567,958	1.1
6	7	Northwestern Mutual Group	069515	1,910,792,967	4.3
7	6	SCOR Life US Group	070253	1,832,748,091	-0.4
8	8	Securian Finl Ins Group	069565	1,620,828,808	6.5
9	9	New York Life Group	069714	1,544,111,576	5.4
10	12	Munich Amer Group	069170	1,449,006,935	7.0
11	10	Swiss Re Life Group	070469	1,435,940,563	2.0
12	11	Aegon USA Group	069707	1,297,869,189	-5.2
13	13	Hannover Life Reassur America	068031	1,278,829,340	-2.2
14	15	AIG Life & Retirement Group	070342	1,207,103,282	11.6
15	14	Hartford Life & Accident Ins Co	007285	1,135,920,104	-2.6
16	17	Protective Life Group	069728	1,027,336,859	7.8
17	16	Voya Finl Group	070153	973,154,255	-6.4
18	18	State Farm Life Group	070126	958,647,340	3.4
19	21	Principal Finl Group Inc.	020516	759,279,200	11.3
20	19	Unum Ins Group	069743	836,710,663	4.3
21	20	Cigna Life Group	070173	823,845,870	3.1
22	24	Massachusetts Mutual Life Group	069702	772,709,617	7.5
23	23	Legal & Gen America Group	069539	759,279,200	3.4
24	22	Genworth Finl Companies	070527	716,422,685	-5.9
25	25	Primerica Group	070183	713,448,536	2.5
Top 25 Insurers				\$39,449,709,375	2.3
Total U.S. Life/Health Industry				\$53,009,984,200	1.5

Source: BESTLINK — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Group Life Issued

Ranked by 2019 group life business issued.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Group Life Issued	% Change
1	8	Hartford Life & Accident Ins Co	007285	\$192,090,202	262.4
2	2	Lincoln Finl Group	070351	159,113,219	50.2
3	12	Metropolitan Life & Affiliated Cos	070192	126,653,798	217.5
4	3	Unum Ins Group	069743	97,906,686	-2.2
5	6	Cigna Life Group	070173	74,531,434	23.4
6	7	Voya Finl Group	070153	72,622,479	25.0
7	1	Prudential of America Group	070189	71,018,610	-48.7
8	4	Securian Finl Ins Group	069565	70,718,722	-26.9
9	9	Meiji Yasuda US Life Group	070499	60,158,896	18.3
10	11	Mutual of Omaha Group	070203	45,525,237	12.2
11	10	Principal Finl Group Inc.	020516	45,024,161	1.8
12	5	Sun Life Finl Group	069740	43,794,783	-29.4
13	13	Guardian Life Group	069685	39,799,511	11.1
14	15	Tokio Marine US Life Group	069195	30,223,027	9.7
15	17	Symetra Life Group	070123	14,604,666	29.4
16	18	Oneamerica Group	070399	13,589,889	22.1
17	20	UnitedHealth Life Companies	069973	11,536,925	16.2
18	21	AAA Life Group	070388	10,976,248	14.5
19	14	New York Life Group	069714	10,255,324	-69.8
20	23	Dearborn Life Ins Group	069637	9,932,334	8.5
21	24	Anthem Life Cos	070064	9,841,383	15.1
22	19	5 Star Life Ins Co	008069	9,114,444	-16.2
23	32	USABLE Life	009350	6,797,093	164.1
24	25	Nationwide Mutual Life Group	070822	5,628,147	-15.1
25	22	Zurich Amer Life Group	070470	4,933,441	-47.2
Top 25 Insurers				\$1,236,390,659	16.5
Total U.S. Life/Health Industry				\$1,291,602,734	15.5

Source: BESTLINK — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Group Life In Force

Ranked by 2019 group life business in force.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Group Life In Force	% Change
1	1	Metropolitan Life & Affiliated Cos	070192	\$4,010,971,809	4.2
2	2	Great-West Life Group	070366	2,948,685,220	1.9
3	3	Prudential of America Group	070189	1,944,255,743	-5.7
4	4	Securian Finl Ins Group	069565	1,410,138,420	6.8
5	5	Hartford Life & Accident Ins Co	007285	1,133,932,240	-2.6
6	6	Lincoln Finl Group	070351	1,077,842,101	4.0
7	7	Cigna Life Group	070173	806,488,013	3.5
8	8	Unum Ins Group	069743	766,351,902	4.8
9	10	New York Life Group	069714	478,805,909	10.9
10	11	Meiji Yasuda US Life Group	070499	432,474,264	6.7
11	12	Munich Amer Group	069170	383,198,768	1.3
12	14	Sun Life Finl Group	069740	306,735,203	15.8
13	13	Guardian Life Group	069685	258,543,634	6.3
14	16	Mutual of Omaha Group	070203	245,518,702	11.0
15	9	Aetna Life Group	070202	237,263,831	-49.7
16	15	Tokio Marine US Life Group	069195	235,939,171	-1.4
17	17	Voya Finl Group	070153	205,400,080	-5.7
18	18	Principal Finl Group Inc.	020516	157,060,258	3.3
19	19	Anthem Life Cos	070064	115,436,419	-7.2
20	22	RGA Group	069611	109,004,012	13.1
21	21	Dearborn Life Ins Group	069637	103,872,803	-10.8
22	20	Swiss Re Life Group	070469	98,305,845	-16.1
23	23	UnitedHealth Life Companies	069973	80,872,526	10.6
24	26	AAA Life Group	070388	75,786,982	7.9
25	24	Zurich Amer Life Group	070470	74,634,040	2.3
Top 25 Insurers				\$17,727,517,895	0.9
Total U.S. Life/Health Industry				\$18,712,627,632	0.8

Source: BESTLINK — Statement File - L/H, US; Data as of: July 13, 2020



U.S. Life/Health – 2019 Ordinary Life Issued

Ranked by 2019 ordinary life business issued.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Ordinary Life Issued	% Change
1	1	Northwestern Mutual Group	069515	\$159,399,457	1.5
2	8	Lincoln Finl Group	070351	119,146,118	62.6
3	3	New York Life Group	069714	98,157,993	0.0
4	2	Prudential of America Group	070189	97,793,886	-2.2
5	7	State Farm Life Group	070126	91,329,641	14.8
6	5	AIG Life & Retirement Group	070342	89,793,581	9.1
7	6	Massachusetts Mutual Life Group	069702	87,941,286	8.1
8	4	Primerica Group	070183	83,350,029	-1.6
9	11	Principal Finl Group Inc.	020516	59,625,591	14.8
10	10	Legal & Gen America Group	069539	57,338,580	-2.0
11	9	Protective Life Group	069728	46,596,191	-24.1
12	13	Pacific Life Group	069720	45,851,826	10.9
13	18	Natl Life Group	069953	42,477,801	33.7
14	14	Aegon USA Group	069707	38,004,956	-7.0
15	12	John Hancock Life Insurance Group	069542	37,262,523	-12.5
16	15	Globe Life Group	070443	35,088,783	-5.9
17	16	Guardian Life Group	069685	33,411,263	-2.2
18	17	Allstate Life Group	070106	30,733,488	-8.1
19	20	USAA Life Group	070364	29,681,739	12.3
20	21	Nationwide Mutual Life Group	070822	25,434,671	5.6
21	22	Equitable Life Group	070194	25,125,645	11.8
22	24	Penn Mutual Group	069722	24,257,527	12.9
23	23	Sammons Enterprises Group	070533	23,221,820	4.7
24	19	Mutual of Omaha Group	070203	20,505,971	-26.3
25	25	Securian Finl Ins Group	069565	19,406,524	-6.6
Top 25 Insurers				\$1,420,936,890	4.9
Total U.S. Life/Health Industry				\$1,802,452,809	4.3

Source:  — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Ordinary Life In Force

Ranked by 2019 ordinary life business in force.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Ordinary Life In Force	% Change
1	1	Prudential of America Group	070189	\$2,417,610,621	4.0
2	2	Northwestern Mutual Group	069515	1,906,348,611	4.2
3	3	RGA Group	069611	1,820,571,167	0.2
4	4	SCOR Life US Group	070253	1,812,035,001	0.3
5	7	Swiss Re Life Group	070469	1,337,634,700	3.6
6	6	Hannover Life Reassur America	068031	1,276,368,459	-2.3
7	5	Aegon USA Group	069707	1,271,483,990	-5.2
8	8	AIG Life & Retirement Group	070342	1,198,537,841	11.7
9	10	Lincoln Finl Group	070351	1,082,735,989	4.8
10	11	Munich Amer Group	069170	1,065,384,011	9.2
11	9	New York Life Group	069714	1,065,305,667	3.1
12	12	Protective Life Group	069728	980,971,495	3.8
13	13	State Farm Life Group	070126	945,430,528	3.5
14	14	Voya Finl Group	070153	767,651,884	-6.6
15	16	Legal & Gen America Group	069539	759,133,093	3.4
16	18	Massachusetts Mutual Life Group	069702	743,719,941	15.1
17	15	Genworth Finl Companies	070527	713,951,505	-6.0
18	17	Primerica Group	070183	713,436,836	2.5
19	20	Principal Finl Group Inc.	020516	705,148,694	13.3
20	19	Brighthouse Ins Group	070516	603,074,468	-4.9
21	21	John Hancock Life Insurance Group	069542	588,609,114	-5.1
22	23	Pacific Life Group	069720	514,310,733	2.5
23	22	Metropolitan Life & Affiliated Cos	070192	506,317,937	-4.4
24	24	Allstate Life Group	070106	490,187,079	-1.0
25	25	Equitable Life Group	070194	484,611,968	0.4
Top 25 Insurers				\$25,770,571,332	2.1
Total U.S. Life/Health Industry				\$34,182,857,750	1.9

Source:  — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Term Life Issued

Ranked by 2019 term life business issued.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Term Life Issued	% Change
1	1	Northwestern Mutual Group	069515	\$120,912,403	0.8
2	8	Lincoln Finl Group	070351	93,228,477	73.2
3	2	Primerica Group	070183	83,350,029	-1.6
4	4	AIG Life & Retirement Group	070342	81,202,670	12.8
5	5	State Farm Life Group	070126	80,125,464	20.0
6	3	Prudential of America Group	070189	72,489,968	-9.2
7	6	New York Life Group	069714	61,331,386	-0.8
8	7	Legal & Gen America Group	069539	57,221,859	-2.1
9	10	Principal Finl Group Inc.	020516	53,759,321	14.2
10	9	Massachusetts Mutual Life Group	069702	50,380,626	2.8
11	12	Pacific Life Group	069720	35,316,987	18.6
12	11	Protective Life Group	069728	34,988,564	-10.2
13	15	USAA Life Group	070364	28,784,405	13.7
14	14	Allstate Life Group	070106	24,906,388	-4.5
15	16	Guardian Life Group	069685	21,605,637	-4.0
16	13	John Hancock Life Insurance Group	069542	18,398,798	-34.8
17	18	Aegon USA Group	069707	18,223,860	-9.8
18	19	Globe Life Group	070443	16,177,622	-7.2
19	31	Natl Life Group	069953	16,149,093	89.8
20	22	Equitable Life Group	070194	16,082,409	17.5
21	20	Southern Farm Bureau Life Ins Co	007053	15,882,939	-6.4
22	21	Farmers New World Life Ins Co	006373	15,659,345	-5.3
23	24	Sammons Enterprises Group	070533	15,384,366	17.2
24	30	Penn Mutual Group	069722	14,927,170	60.1
25	17	Mutual of Omaha Group	070203	13,196,859	-36.0
Top 25 Insurers				\$1,059,686,645	5.1
Total U.S. Life/Health Industry				\$1,300,605,953	7.4

Source:  — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Term Life In Force

Ranked by 2019 term life business in force.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Term Life In Force	% Change
1	2	SCOR Life US Group	070253	\$1,811,960,819	10.5
2	1	RGA Group	069611	1,788,216,488	0.3
3	3	Prudential of America Group	070189	1,544,489,831	-2.6
4	4	Swiss Re Life Group	070469	1,333,659,907	3.7
5	5	Hannover Life Reassur America	068031	1,242,651,949	-2.2
6	6	Northwestern Mutual Group	069515	1,192,391,826	5.0
7	8	Munich Amer Group	069170	1,065,129,611	9.2
8	9	AIG Life & Retirement Group	070342	1,024,766,454	13.2
9	7	Aegon USA Group	069707	947,291,570	-7.1
10	10	Legal & Gen America Group	069539	751,182,627	3.5
11	12	Primerica Group	070183	711,181,173	2.6
12	13	State Farm Life Group	070126	706,538,408	4.7
13	14	Lincoln Finl Group	070351	687,662,321	6.1
14	11	Voya Finl Group	070153	645,388,884	-7.2
15	15	Protective Life Group	069728	607,269,096	-0.2
16	18	Principal Finl Group Inc.	020516	564,771,757	15.9
17	16	Genworth Finl Companies	070527	549,011,440	-6.4
18	17	New York Life Group	069714	539,010,430	2.2
19	19	Brighthouse Ins Group	070516	441,651,168	-5.4
20	20	USAA Life Group	070364	422,557,372	2.8
21	22	Pacific Life Group	069720	360,693,124	2.7
22	21	Berkshire Hathaway Group	070158	345,371,278	-3.9
23	23	Allstate Life Group	070106	344,917,439	-1.5
24	24	Massachusetts Mutual Life Group	069702	285,491,306	-10.5
25	25	Equitable Life Group	070194	249,194,763	0.9
Top 25 Insurers				\$20,162,451,041	2.1
Total U.S. Life/Health Industry				\$25,055,153,518	2.8

Source:  — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Ordinary Life Average Policy Size and Lapse Ratios

Ranked by 2019 ordinary life business issued.

2019 Rank	2018 Rank	Company/Group	AMB#	Ordinary Life Issued (\$000)	Average Policy Issued				
					2019	2018	2017	2016	2015
1	1	Northwestern Mutual Group	069515	\$159,399,457	\$508,867	\$487,848	\$480,903	\$459,461	\$434,986
2	8	Lincoln Finl Group	070351	119,146,118	981,709	691,053	606,706	385,948	548,969
3	3	New York Life Group	069714	98,157,993	314,009	301,480	299,506	288,464	290,812
4	2	Prudential of America Group	070189	97,793,886	691,323	692,409	519,244	538,882	565,128
5	7	State Farm Life Group	070126	91,329,641	162,815	139,471	138,400	132,203	134,306
6	5	AIG Life & Retirement Group	070342	89,793,581	512,298	512,810	469,168	471,856	446,310
7	6	Massachusetts Mutual Life Group	069702	87,941,286	648,023	617,903	539,359	427,397	553,090
8	4	Primerica Group	070183	83,350,029	315,563	304,378	295,939	292,686	293,977
9	11	Principal Finl Group Inc.	020516	59,625,591	994,954	1,033,078	974,796	946,342	992,055
10	10	Legal & Gen America Group	069539	57,338,580	597,227	581,041	592,218	586,406	514,784
11	9	Protective Life Group	069728	46,596,191	478,503	488,749	533,454	528,239	508,917
12	13	Pacific Life Group	069720	45,851,826	729,822	741,646	806,492	876,618	950,906
13	18	Natl Life Group	069953	42,477,801	324,221	320,263	298,299	290,355	281,215
14	14	Aegon USA Group	069707	38,004,956	168,050	160,178	174,857	181,074	184,851
15	12	John Hancock Life Insurance Group	069542	37,262,523	913,924	1,028,934	1,121,371	1,108,302	1,026,137
16	15	Globe Life Group	070443	35,088,783	20,577	21,269	20,919	21,538	21,938
17	16	Guardian Life Group	069685	33,411,263	851,307	832,647	823,756	791,720	742,571
18	17	Allstate Life Group	070106	30,733,488	213,143	198,637	197,444	203,145	177,882
19	20	USAA Life Group	070364	29,681,739	451,378	403,098	400,425	383,912	378,470
20	21	Nationwide Mutual Life Group	070822	25,434,671	480,852	465,616	430,602	387,113	351,237
21	22	Equitable Life Group	070194	25,125,645	804,458	744,593	714,472	718,050	720,591
22	24	Penn Mutual Group	069722	24,257,527	934,996	804,305	771,295	701,577	617,674
23	23	Sammons Enterprises Group	070533	23,221,820	410,926	373,517	361,305	339,064	334,374
24	19	Mutual of Omaha Group	070203	20,505,971	48,298	61,868	69,000	90,219	87,472
25	25	Securian Finl Ins Group	069565	19,406,524	659,323	668,040	701,401	712,240	706,696
Total U.S. L/H Stock Cos				\$1,045,578,230	\$155,153	\$146,949	\$142,940	\$136,891	\$147,602
Total U.S. L/H Mutual Cos				\$720,159,375	\$235,158	\$220,579	\$216,229	\$197,224	\$195,797
Total U.S. L/H Fraternal Cos				\$36,715,204	\$117,414	\$112,547	\$106,741	\$95,337	\$92,051
Total U.S. Life/Health Industry				\$1,802,452,809	\$178,211	\$167,987	\$163,441	\$153,171	\$159,942

Source:  — Statement File - L/H, US; Data as of: July 13, 2020

Average Policy In Force					Lapse Ratio Published					Renewal Premium Persistency				
2019	2018	2017	2016	2015	2019	2018	2017	2016	2015	2019	2018	2017	2016	2015
\$319,317	\$309,535	\$300,869	\$291,696	\$283,121	3.7	3.9	3.9	3.8	3.5	94.2	93.8	94.5	94.5	94.8
230,448	211,165	199,242	188,130	176,285	5.7	4.8	4.3	4.1	4.0	71.3	73.0	74.4	73.3	73.2
189,051	182,724	174,144	167,578	161,578	4.8	4.4	5.0	5.1	5.3	93.3	93.6	94.1	94.0	91.8
310,444	297,602	286,389	272,643	256,631	3.1	4.3	4.1	3.5	3.9	78.4	76.5	79.6	79.4	88.7
121,177	117,468	114,846	112,112	109,871	5.5	5.0	5.4	5.6	5.8	93.9	92.9	93.2	93.0	92.4
226,272	203,837	183,108	166,582	218,299	3.1	2.9	3.6	5.3	5.1	89.6	92.0	92.2	90.9	90.4
384,542	353,552	332,863	312,019	298,627	-1.6	4.6	4.7	4.2	4.2	94.1	95.2	94.9	93.6	93.0
287,465	282,587	277,802	273,394	268,833	7.6	7.8	7.6	6.9	6.7	91.2	91.2	91.4	91.8	91.9
723,089	688,869	650,138	602,226	555,822	1.8	2.1	2.1	2.2	2.3	92.1	91.9	91.8	91.5	93.2
568,719	563,642	560,529	556,860	552,963	3.9	3.5	3.7	3.8	3.6	96.8	94.8	95.3	95.8	95.3
259,116	253,415	266,405	256,429	242,677	4.9	5.2	4.1	5.0	4.1	92.0	86.8	86.4	88.6	87.1
85,520	75,476	71,769	67,397	61,114	6.0	5.9	5.0	4.7	4.0	75.3	72.2	74.5	72.3	69.2
262,049	247,580	234,006	223,391	214,158	6.2	6.1	6.2	6.5	6.4	86.1	89.0	88.6	87.0	84.7
133,719	128,509	127,200	132,724	129,442	7.0	5.9	6.4	4.1	5.1	96.5	93.7	92.6	91.5	83.5
325,852	328,802	296,642	275,497	262,642	9.7	-0.3	4.8	5.3	5.0	81.0	83.5	79.2	78.7	80.3
15,239	15,479	15,546	15,848	16,258	14.0	16.7	18.1	20.7	17.2	91.2	90.9	91.0	90.8	90.5
318,169	300,450	276,668	335,034	317,007	4.0	3.8	3.6	3.6	4.0	94.6	95.7	95.4	95.5	94.9
192,214	182,755	180,557	168,888	165,155	6.6	6.4	1.1	6.8	5.9	97.6	91.4	91.3	92.8	92.6
360,122	353,804	349,126	344,535	340,227	3.1	3.0	2.8	2.5	2.6	95.5	95.3	95.1	96.2	95.3
255,086	240,148	227,506	214,581	202,052	3.9	4.5	4.0	4.2	4.7	85.2	78.5	78.5	71.5	69.1
95,127	92,060	91,072	89,435	89,496	4.3	4.8	4.5	4.7	5.2	87.4	85.8	87.9	86.4	87.0
480,057	459,411	427,721	394,471	363,003	3.6	4.3	3.7	4.0	3.8	79.0	76.9	78.2	75.4	77.3
263,011	255,073	248,793	241,235	233,296	5.0	5.1	4.5	4.4	4.4	63.1	52.0	50.8	54.2	53.2
67,202	68,069	66,997	64,488	57,495	5.7	5.6	4.8	4.4	5.6	90.0	89.2	88.9	89.8	89.1
546,184	533,270	518,831	499,270	478,885	4.3	4.5	4.5	4.6	4.7	74.4	76.8	85.7	75.6	75.9
\$111,524	\$107,071	\$106,949	\$112,232	\$109,436	5.2	5.8	5.3	4.7	5.5	85.2	82.1	85.0	85.9	85.3
\$162,461	\$153,735	\$129,609	\$122,658	\$115,689	4.3	4.7	4.7	4.6	4.6	90.1	89.9	90.7	89.7	88.8
\$62,806	\$60,464	\$60,062	\$57,440	\$55,492	4.1	4.0	3.5	3.4	3.5	92.7	92.9	93.3	92.8	91.2
\$118,458	\$113,248	\$109,795	\$112,741	\$109,206	5.0	5.6	5.2	4.7	5.3	87.3	85.2	87.2	87.4	86.6

U.S. Life/Health – 2019 Credit Life Issued

Ranked by 2019 credit life business issued.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Credit Life Issued	% Change
1	1	Life of the South Group	069913	\$10,528,643	7.4
2	3	Amer Health & Life Ins Co	006062	10,138,699	16.8
3	2	CMFG Life Group	070262	8,385,294	-9.0
4	4	Securian Finl Ins Group	069565	4,717,514	-6.0
5	5	Amer Natl Group	070166	2,778,071	-10.2
6	7	Plateau Group	070039	2,240,338	-10.5
7	8	Central States H & L Group	070363	2,116,680	-3.1
8	9	Assurant US Life Companies	070135	1,731,930	-35.3
9	9	Fransisco Life Ins Co	008800	694,546	7.4
10	11	Amer Federated Life Ins Co	068071	519,136	8.7
11	36	Metropolitan Life & Affiliated Cos	070192	489,906	999.9
12	10	SWBC Life Ins Co	009027	478,526	-14.7
13	12	Pekin Life Ins Group	070155	449,491	-1.8
14	13	Protective Life Group	069728	299,686	-26.6
15	14	Old Spartan Life Ins Co, Inc.	007878	244,007	-34.7
16	17	Berkshire Hathaway Group	070158	197,724	2.2
17	15	Investors Heritage Life Ins Co	006580	197,295	-1.4
18	16	Popular Life Re	060399	193,354	-0.1
19	23	Trans-City Life Ins Co	008051	158,280	29.1
20	19	Kentucky Natl Life Ins Group	070538	155,901	-1.0
21	20	Wichita Natl Life Group	069833	144,144	-5.9
22	22	Gulf Guar Life Ins Co	008081	125,846	-4.7
23	25	MAPFRE Life Ins Co of Puerto Rico	007981	103,661	1.6
24	21	Assurity Life Ins Group	070511	93,523	-30.8
25	27	Universal Life Ins Co	060097	76,202	4.5
Top 25 Insurers				\$47,258,397	-1.1
Total U.S. Life/Health Industry				\$47,513,419	-1.5

Note: Data for some companies in this report has been received from the NAIC.

Source:  — Statement File - L/H, US; Data as of: July 13, 2020

U.S. Life/Health – 2019 Credit Life In Force

Ranked by 2019 credit life business in force.

(\$ Thousands)

2019 Rank	2018 Rank	Company/Group	AMB#	Credit Life In Force	% Change
1	1	RGA Group	069611	\$26,992,779	16.6
2	2	CMFG Life Group	070262	20,090,104	-4.9
3	4	Amer Health & Life Ins Co	006062	11,945,506	27.7
4	5	Securian Finl Ins Group	069565	8,592,296	-2.1
5	3	Assurant US Life Companies	070135	7,211,611	-46.2
6	6	Central States H & L Group	070363	5,179,391	-12.3
7	7	Life of the South Group	069913	5,122,424	7.1
8	9	Metropolitan Life & Affiliated Cos	070192	2,368,234	7.5
9	8	Amer Natl Group	070166	1,991,077	-13.4
10	10	Plateau Group	070039	1,910,147	-8.2
11	11	Cooperativa de Seguros de Vida de PR	007607	1,541,137	0.9
12	19	Berkshire Hathaway Group	070158	1,148,858	94.3
13	12	Protective Life Group	069728	976,827	-19.4
14	13	Pavonia Life Ins Co of Michigan	009129	895,410	-16.9
15	15	Pekin Life Ins Group	070155	857,894	-3.9
16	17	SWBC Life Ins Co	009027	852,136	6.4
17	16	LDS Group	069572	680,247	-16.1
18	24	Fransisco Life Ins Co	008800	576,729	17.9
19	20	Popular Life Re	060399	563,801	-2.4
20	21	Trans-City Life Ins Co	008051	542,230	0.5
21	23	Amer Federated Life Ins Co	068071	539,293	7.2
22	18	Munich Amer Group	069170	424,156	-36.2
23	25	Great-West Life Group	070366	359,711	-3.0
24	14	Merit Life Ins Co.	006703	305,189	-69.4
25	22	Aegon USA Group	069707	294,283	-44.7
Top 25 Insurers				\$101,961,470	-2.6
Total U.S. Life/Health Industry				\$103,882,744	-3.0

Note: Data for some companies in this report has been received from the NAIC.

Source:  — Statement File - L/H, US; Data as of: July 13, 2020