



RMKB PARTNER, MICHON SPINELLI RECENTLY TAUGHT AT UNIVERSITY OF SAN FRANCISCO SCHOOL OF LAW'S INTENSIVE ADVOCACY PROGRAM (IAP)

April 6, 2017

RMKB Partner, Michon Spinelli recently taught at University of San Francisco School of Law's Intensive Advocacy Program (IAP), a two-week intensive course focusing on litigation and trial techniques and strategies. The program brings seasoned lawyers and judges from across the nation to train law students in the art of advocacy. The program features more than 80 hours of lectures, demonstrations, and practice workshops with experienced practitioners from across the country

Law students conduct portions of a simulated deposition and trial, receive critique, and review their recorded performances under the guidance of experienced faculty members. As IAP faculty, Ms. Spinelli provided demonstrations and suggestions to improve the students' skills. Topics covered included taking and defending depositions, evidence, direct and cross-examination of witnesses, direct and cross-examination of experts, jury selection, opening statements, and closing arguments.

At the conclusion of the program each student conducts a mock jury trial. The student lawyers work in teams of two and try either a civil or criminal case before a judge and jury. The pressures and challenges of trial practice give students the opportunity to bring together all of the acquired knowledge and skills developed in the various workshops over the course of the program.

RMKB PARTNERS', FRANÇOIS G. LAUGIER AND LITA M. VERRIER RECENTLY PRESENTED IN BOSTON TO THE 2017 MEDICEN DELEGATION

May 19, 2017

RMKB Partners', François G. Laugier and Lita M. Verrier recently presented in Boston to the 2017 Medicen Delegation. French Tech Hub's team hosted the delegation of 8 Medtech French companies as part of the Boston Softlanding Program organized in partnership with Medicen. The members of the delegation attended a series of high-quality workshops, healthcare events and individual mentoring sessions.

Topic Highlights:

- ❖ Regulatory convergence between the U.S and Europe (FDA-EMA)
- ❖ Clinical studies optimization between France and the U.S
- ❖ Healthcare Economics: How to build a successful business strategy, whether or not your product/solution gets reimbursed • Fundraising: best practices for a French company raising funds in the U.S.
- ❖ IP: How to protect your IP
- ❖ Operations: How to set up operations in the U.S

A successful week with the 2017 Medicen Delegation!.