



# McNees

**FOR IMMEDIATE RELEASE:  
PRESS RELEASE:**

*Firm Contacts:* **Michele Sperato**, Marketing Administrator, [msperato@mcneeslaw.com](mailto:msperato@mcneeslaw.com),  
(717) 237-5303  
**Toshiko Macaluso**, Media/Communications Coordinator, [tmacaluso@mcneeslaw.com](mailto:tmacaluso@mcneeslaw.com),  
(717) 237-5444

## **McNees Attorney to Serve on International Distributors Panel at World Trade Center Harrisburg Conference**



HARRISBURG, Pa. – (May 6, 2019) McNees Wallace & Nurick LLC attorney **Joshua Cohen** is slated to serve on the panel “Identifying and Managing Distributors” at the World Trade Center Harrisburg’s 20th International Trade Conference in Lancaster, Pa. on Wednesday, May 15, 2019.

**Josh**, along with Tony Pu of U.S. Commercial Service Philadelphia, will discuss contractual and legal considerations and best practices for maintaining long-term distributor relationships. They will also explain how to identify and qualify distributors.

Josh practices in the McNees Corporate & Tax Law Practice Group where he provides a broad range of business counseling services, contract drafting and analysis, and corporate governance guidance. He regularly drafts and negotiates transactional agreements in the areas of business acquisitions, international commerce, joint ventures, business entity formation and ownership restructuring, commercial real estate acquisition and leasing, and technology licensing. As a business lawyer, he assists clients with their financing needs, structuring, negotiating and closing a variety of loan transactions and alternative debt and equity funding arrangements.

###

McNees is a full-service law firm based in central Pennsylvania with more than 130 attorneys representing corporations, associations, institutions and individuals. The firm serves clients worldwide from offices in Harrisburg, Lancaster, State College and Scranton, PA; Columbus, OH; Frederick, MD; and Washington, D.C. McNees is also a member of the ALFA International Global Legal Network.

[www.mcneeslaw.com](http://www.mcneeslaw.com) | [@McNeeslaw](https://www.linkedin.com/company/mcneeslaw) | [LinkedIn](#)